



Raw materials and fine chemicals for agriculture, horticulture and animal health

Your source and supply partner





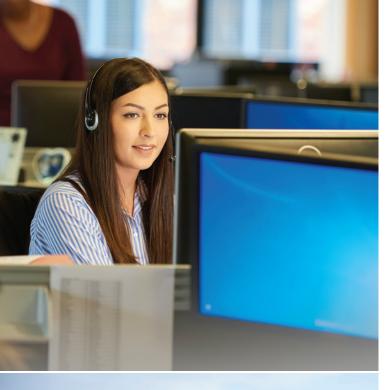
#### Here at Interchem, we provide the chemical raw materials you need for your agricultural and animal health products – from trace elements to buffers, minerals and vitamins.

We can handle everything for you, from initial sourcing, through to warehousing and distribution. And because we're locally owned and operated, we can provide you with the ongoing support and advice you need, when you need it.

We've been providing this total solution to businesses large and small across
New Zealand and Australia since 1987.

It's very much a partnership approach that's designed to help your business thrive.









# The benefits of dealing with Interchem

At Interchem, we combine the resources and capacity of a multinational with the personal service of a family owned business.



## CAPACITY AND COVERAGE

Since setting up in 1987, we've grown to become one of the largest privately-owned chemical import and distribution companies in Australasia.

We have a dedicated office in China that sources quality raw materials from around the region. We also utilise storage facilities in strategic locations throughout
New Zealand and Australia.
As a result, we can quickly supply you with the critical ingredients you need – either on a SMI (Supplier Managed Inventory) or JIT (Just in Time) basis.

#### FAST FULFILMENT

Being locally owned and operated means we can get things done a lot faster for you. Our team can make decisions on the spot – you don't waste valuable time waiting for a response from a head office that could be in a different time zone.

It also means the support is there when you need it. We have a dedicated team ready to assist over the phone, or one of our account managers can come to your premises.

# THE FLEXIBILITY TO SUIT YOUR BUSINESS

Depending on your requirements, we can supply raw materials by the full container load or in a range of packaging options that include 25kg and bulk bags, carboys, drums and IBCs.

#### INDUSTRY AND MARKET EXPERTISE

Our team have years of industry experience. We can provide comprehensive sales support on all of our products. But it doesn't stop there.

We embrace new technologies and market trends and can pass this knowledge on to help you develop new products that will help keep you ahead of the competition.

We know all about local compliance requirements too, which can help streamline the whole process when you want to bring those new products to market.

# THE REASSURANCE OF QUALITY

Quality underpins everything we do. We operate a continuous improvement system across all of our processes to ensure you get the very best, both in terms of products, and service.

And we only deal with suppliers who have that same proven commitment to quality. We have established strong partnerships with businesses who share our passion for integrity, trust and loyalty.



# Agriculture and Animal Health product lines

# We source and supply products for many leading agriculture, horticulture and animal health companies.

We provide a wide range of trace elements that are essential to maintaining pasture and crop protection, as well as plant growth and nutrition.

Our animal health sector portfolio includes buffers, minerals and vitamins. Many of our raw materials can be found in leading animal nutritional products, bloats and teat sprays.

We are also a key source of zinc for the prevention and treatment of facial eczema in cattle.

**Ammonium Bicarbonate** 

Ammonium Chloride

Ammonium Sulphate

Ascorbic Acid

Barium Selenate

Bentonite

Biotin

Borax Pentahydrate

Boric Acid

Bypass Fat

Calcium Ammonium Nitrate

Calcium Carbonate

Calcium Chloride Flakes

Calcium Iodate

Calcium Lignosulphonate

Calcium Magnesium

Granular

Calcium Nitrate

Tetrahydrate

Castor Oil

Caustic Potash Flakes

Caustic Soda Pearl

Chalk Lime Flour

Chelates

Choline Chloride

Citric Acid Anhydrous

Cobalt Hydroxide

Cobalt Sulphate Heptahydrate

Copper Sulphate Pentahydrate

Cream of Tartar

**Dextrose Anhydrous** 

Dextrose Monohydrate

Diammonium Phosphate

Dicalcium Phosphate Dihydrate

**Dipotassium Phosphate** 

Disodium Octoborate Tetrahydrate

Disodium Phosphate Anhydrous

EDDI – Ethylenediamine Dihydriodide

Ferrous Ammonium Citrate

Ferrous Sulphate Heptahydrate

Ferrous Sulphate Monohydrate

Fulvic Acid

Glycerine

Glycine

**Guano Phosphate** 

Gypsum

Humates

Hydroborocite

Hydrochloric Acid



Lactic Acid Natural Potassium Sodium Selenate Fertiliser (Revisoil-K) Lysine HCL Sodium Selenite NPK Fertilisers Magnesium Carbonate Sodium Sulphate Nitric Acid Magnesium Chloride **Anhydrous** Hexahydrate Phosphoric Acid Sodium Tripolyphosphate Magnesium Nitrate Potassium Carbonate Sorbitol 70% Solution Hexahydrate Crystalline NonCrystallising Potassium Chloride Magnesium Oxide Powder / Soybean Oil Potassium Citrate Granular Monohydrate Sulphamic Acid Magnesium Phosphate Potassium Iodate Magnesium Pidolate Sulphur Bentonite Potassium Iodide Magnesium Sulphate Surfactants Anhydrous Potassium Magnesium Tapioca Starch Magnesium Sulphate Sulphate Tartaric Acid Heptahydrate Potassium Nitrate Magnesium Sulphate Thiosulphates Potassium Silicate Monohydrate (Kieserite) Threonine Potassium Sorbate Magnesium Sulphate Tricalcium Phosphate Trihydrate Potassium Sulphate Triethanolamine Maize Starch Rock Salt - Lumps Tripotassium Phosphate Manganese Sulphate Rock Salt - Coarse Monohydrate Trisodium Phosphate Seaweed Extract Methionine Ulexite (Boron) Soda Ash - Dense Monensin **Urea Ammonium Nitrate** Monoammonium Soda Ash - Light (UAN) Phosphate (MAP) Sodium Acetate Anhydrous Xanthan Gum Monocalcium Phosphate Sodium Benzoate (MCP) Zeolite Sodium Bicarbonate Monodicalcium Phosphate Zinc Chloride Anhydrous (MDCP) Sodium Chloride Zinc Oxide Monopotassium Phosphate Sodium Citrate Zinc Oxide Stabilised (MKP) Sodium Iodide (Global Supa Zinc) Monoethanolamine Sodium Lignosulphonate Zinc Sulphate Monopropylene Glycol Heptahydrate Sodium Metabisulphite Monosodium Phosphate

Sodium Molybdate

Anhydrous



Zinc Sulphate Monohydrate

### Other industries we service







#### **DETERGENTS AND CLEANING**

You'll find our raw materials in many household and commercial cleaning products, from high-end detergents to house branded dishwashing powder.

Our range includes acids, amines, alkalines, carbonates, citrates, glycols, phosphates and sulphates.

#### **FOOD AND NUTRITION**

We supply the ingredients that are used in baked goods, beverages, confectionery, dairy products, nutritional products, processed meats, snack foods, spreads and wine.

Our range includes acidulants, antioxidants, bulking agents, minerals, phosphates, preservatives, stabilisers, starches and sweeteners.

#### HEALTH AND PERSONAL CARE

Whether you're a major international or a small contract manufacturer, we can source the specialty ingredients and raw materials you need for your product portfolio.

Applications that you'll find our raw materials in include dietary supplements, complementary healthcare and sports nutrition.



#### LEATHER AND TEXTILES

We source and supply specialty and commodity chemicals for a range of applications.

Our range includes acids, alkalis, carbonates, sulphates, short and long term preservatives, sequestering agents, scouring agents, wetting agents, dyestuffs, levelling agents, flame retardants, antistatic products, foaming agents, lubricants, biocides (mothproofers) and finishing agents.

Our leather range also includes products that are used in soaking and preservation, liming and deliming, bating, pickling, tanning, finishing and wet end processing.

#### **INDUSTRIAL**

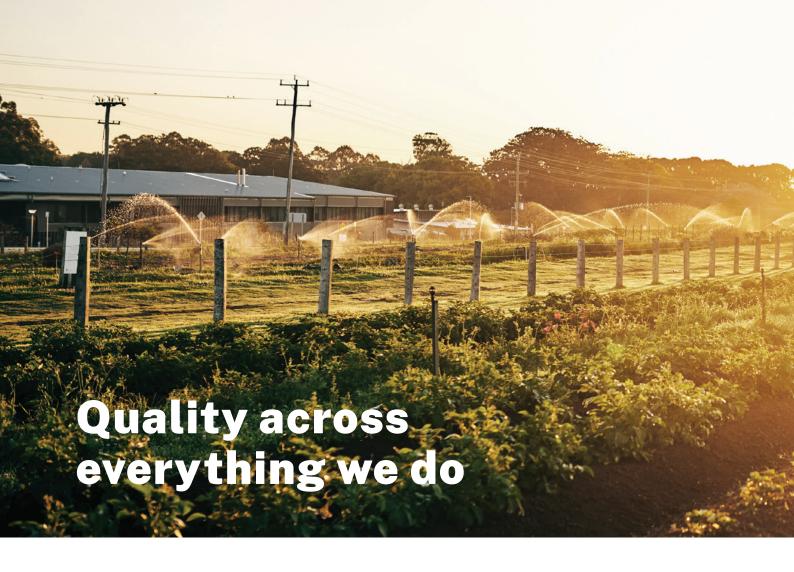
We supply specialty and commodity chemicals for use in adhesives, building and construction, paint and surface coatings, paper and composites, pools and spas, mining and metals, water treatment and refrigeration.

Our range includes acids, alkalis, biocides, carbonates, citrates, glycols, phosphates, sulphates, oxidisers, reducing agents, antifoaming agents, wetting agents, dispersants, pigment powders, coating additives, surfactants and sequestering agents.









#### QUALITY ACCREDITATION

Quality has always been an integral part of our DNA. In 2002 we achieved PRINCE GOLD® accreditation. In fact, we were the first company to do so on the first attempt with full legislative compliance.

PRINCE (Premises Inspection and Certification) is administered by Responsible Care New Zealand and requires that we comply with safety, health and environmental protection legislation. To achieve PRINCE GOLD® we must meet compliance and also demonstrate "best international practice" levels.

#### CONTINUOUS IMPROVEMENT

We operate an ongoing improvement system to ensure that we continue to provide you with the very best products and services.

As well as being audited by many of our major customers as part of their quality management systems, we have regular internal reviews that focus on product quality and service performance.

And we only align ourselves with suppliers that have adopted internationally accepted quality systems.





# SAFETY, HEALTH AND THE ENVIRONMENT

As a signatory to the Responsible Care Programme, we incorporate into our business the world "best practice" standards that are relevant to the chemical industry. These include safety, health, environmental matters and product stewardship.

The health and safety of our staff and customers is fundamental to our business. So is the protection of the environment.

All of our products are packed, labelled, transported and stored according to both international and local regulations.

# PROACTIVELY SUPPORTING INDUSTRY STANDARDS

We actively participate in industry matters. Our compliance team makes submissions around Codes of Practice, legislation amendments and the structure and process of enforcement to many industry groups. These include ERMA, the Ministry of the Environment, MAF and Responsible Care New Zealand.

We represent Responsible Care New Zealand on the Auckland Area Hazardous Substance Committee that works on emergency planning. This Committee is made up of Emergency Response Services, Enforcement Agencies, the Department of Labour, the NZ Transport Agency, local Councils and the Ministry of Health.







#### **Office Locations**

#### AUCKLAND-HEAD OFFICE

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- E info@interchem.co.nz

#### **CHRISTCHURCH**

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- F (03) 379 4450
- E info@interchem.co.nz

#### **Storage Locations**

#### **NEW ZEALAND**

Auckland

Tauranga

Napier

New Plymouth

Wellington

Christchurch

Timaru

Invercargill

#### **AUSTRALIA**

Melbourne

Sydney

Brisbane

